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**Exam** : **C\_S4CS\_2208**

**Title** : Certified Application Associate  
- SAP S/4HANA Cloud (public)  
- Sales Implementation

**Vendor** : SAP

**Version** : DEMO

**NO.1** What does the Simulate Import function allow you to do in the Manage Your Solution SAP Fiori app? Please choose the correct answer.

- A. Activate the organizational structure and simulate business process execution against it
- B. Import best-practice business transactions and test business processes
- C. Test migration data against the system customization without commit
- D. Generate mass business transactions to test the system

**Answer:** C

**NO.2** You execute the Sell from Stock (BD9) process. At which process step is the billing due list updated? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Post goods issue
- B. Job scheduling for billing creation
- C. Create delivery
- D. Execute picking

**Answer:** D

**NO.3** You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud. Which SAP Fiori app is proposed in the test script document to execute the mass creation of billing documents? Please choose the correct answer.

- A. Manage Billing Documents
- B. Create Billing Documents - VF01
- C. Create Billing Documents
- D. Create Billing Documents - VF04

**Answer:** C

**NO.4** What is the organizational unit at the top-most level in SAP S/4HANA Cloud?

- A. Operating concern
- B. Company code
- C. Plant
- D. Controlling area

**Answer:** A

**NO.5** InApp and Side-by-Side Extensibility

Which in-app extensibility options are available in SAP S/4HANA Cloud? 2 answers

- A. Key user extensibility
- B. Integration extensibility
- C. Managed extensibility
- D. Classic extensibility

**Answer:** A,B

**NO.6** What process step is executed in the SAP Ariba network during integrated discount

management? Please choose the correct answer.

- A. Start payment run
- B. Send payment confirmation
- C. Release invoice for payment
- D. Suggest discount for early payment

**Answer:** B

**NO.7** For which parameter is the percentage of conversion from quotation to order calculated in Predictive Analytics Model Training- Sales (2YJ)? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Quantity of invoiced order items
- B. Quantity of order items
- C. Net value of invoiced order items
- D. Net value of order items

**Answer:** D

**NO.8** Which customizing activities are allowed through the self-service configuration UI? There are TWO answers for this Question

- A. Deletion of SAP Best Practices content
- B. Addition of new custom fields within SAP Best Practices content
- C. Adaptation of fields within SAP Best Practices content
- D. Addition of new SAP Best Practices business processes

**Answer:** B,C

**NO.9** You are working on an Invoice Correction Process with Debit Memo (BDQ) process in SAP S/4HANA Cloud. What does the Create Debit Memo Request process step indicate? Please choose the correct answer.

- A. Permission to pay a debit
- B. Intention to recover amount difference as a debit
- C. Instruction to send a debit memo to the customer
- D. Intention to pass a credit for the amount difference

**Answer:** B

**NO.10** Why do you use APIs? (2)

- A. To integrate apps in your SAP S/4HANA Cloud System with SAP Cloud Platform
- B. To create a data definition for extending a CDS view in your SAP S/4HANA Cloud system
- C. To connect your SAP S/4HANA Cloud system to other systems
- D. To enhance pre-delivered applications with custom fields for you SAP S/4HANA Cloud system

**Answer:** A,C